

Compare WIZwireless month plans with two satellite providers (costs over two years) (All prices are excl GST unless stated)

NB None of these plans include UPS which is recommended by all providers

1. WIZwireless:

- valid until December 2009 or 100 new users

http://www.wizbiz.co.nz/broadband_pricing.html

Standard Installation contribution **\$220.50 incl GST**—Installation beyond Masterton is additional \$0.56c incl GST per km towards travel, less 10km no charge

	Data Allowance	Speed (Down/Upload)	Std Mthly Price	Installation
Starter Plan	3GB	1000/1000kbps	\$49.95	\$220.50
Standard	3GB	3000/3000kbps	\$78.69	\$220.50
Advanced	5GB	3000/3000kbps	\$101.19	\$220.50
Advanced + Power	10GB	3000/3000kbps 5000/5000kbps	\$129.38 POA	\$220.50

No upfront cost for Radio equipment—special deal for limited time.

An **estimate** based on a Starter Plan **3GB 24 month term for this comparison.**

NB: All new WIZwireless Broadband services are subject to a minimum 12 month term and early disconnection fee of \$450.

Starter Plan 3 GB option including labour contribution \$1419.30 incl GST (\$49.95*24) +\$220.50



2. Farmside current pricing

<http://www.farmside.co.nz/>

\$298 excl GST * installation

Contract for two years, termination fee apply.

Farmside offers various ads/ satellite / wireless plans. Refer to their website for latest details

Endeavour which is the most commonly advertised plan is 500MB data and 512kbps download/ 256kbps upload and has 0.05c/MB overage charge Monthly plan normally \$49.95 excl for Farmside's Partners.

The closest plans to ours is either the 2GB plan called Voyager cost \$109.95* or the 5GB plan Pioneer cost \$199.95* Plans currently available (info from web site):

Comparison to our plans in each case we have more data and much less cost!

WIZwireless Plan	Cost	Data comparison	Farmside Satellite	Cost
3 GB	\$49.95	6x more data	500MB	\$69.95*
3 GB	\$78.69	3x more data	1 GB	\$99.95*
5 GB	\$101.19	2.5x more data	2 GB	\$124.95*
10 GB	\$129.38	2x more data	5 GB	\$299.95*

Total special deal for 1GB Endeavour Plan— **NB we don't offer such low data and speed plan**— but over two years **\$2,696.80** ([\$99.95*24]+298) ie **\$1277.50** more than WIZwireless 3GB Plan until end December as advertised and then prices may change in the future. (and less speed than our WIZwireless Starter and Standard Plans)

3. Orcon Xtend Satellite Service

Costs for Orcon satellite service

<http://www.wise.net.nz/satellite/index.html>

PI	Design an Speed	Monthly Data Cap	Monthly Plan Charge	Plan/Equip Finance Option	Installation and hardware
S1	1Meg/256K	1 Gig	\$59	\$139	\$2,350 plus
S2	1Meg/256K	3 Gigs	\$119	\$199	Travel quoted
S3	1Meg/256K	5 Gigs	\$189	\$269	On application \$1/km
S4	1Meg/256K	10 Gigs	\$345	\$425	

Equipment and Implementation can be purchased or financed. The Plan and Equipment finance option given is an estimate based on a \$500 deposit and 36 month term.

Design Speed is best endeavours, Internet performance may vary.

A 12 month term applies to all Plans, finance contract is separate.

S1 Plan - Finance option: over three years \$5,004 excl (NB Travel is extra)

S1 Plan - Purchase option over 3 years \$4,474 (NB Travel is extra)

i.e. S1 Purchase Plan is way more than any WIZwireless Standard Plans